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#### Specialties

- ◆ Managed Care Credentialing
- ◆ QuickBooks® Consulting
- ◆ Practice Start-Up
- ◆ Tax Planning and Consulting
- ◆ Revenue Cycle Improvement
- ◆ Operational Assessments
- ◆ EHR Selection and Implementation
- ◆ Retirement Planning

#### Profile

Brian is a member of the Health Care Services Team. Brian, who joined AMD in 2006, works with physician practices and hospitals on both tax planning and practice management consulting. Brian is able to identify opportunities to improve cash flow and their bottom lines.

Brian assists clients with consultative services and analysis to minimize tax liabilities while maximizing revenues and reimbursements.

#### Education & Certification

- ◆ B.S., Business Administration Management and Accounting, Truman State University, Kirksville, Missouri
- ◆ M.Acc., Masters of Accounting, Truman State University, Kirksville, Missouri
- ◆ Certified Public Accountant, State of Missouri

#### Professional Organizations

- ◆ American Institute of Certified Public Accountants (AICPA)
- ◆ Missouri Society of Certified Public Accountants (MSCPA)
- ◆ Medical Group Management Association of Greater St. Louis (MGMA)  
 - Continuing Education Committee Member
- ◆ Healthcare Financial Management Association of Greater St. Louis (HFMA)  
 - Financial Advisory Committee Member

#### Community Leadership

- ◆ Neighbors Assisting Neighbors  
 - Treasurer of the Board of Directors (2008 - 2009)

#### Leadership Activities

- ◆ Beta Alpha Psi  
 - President of Truman State University Chapter (2005-2006)
- ◆ Teaching Assistant  
 - Truman State University Bachelors of Science Accounting Program (2005-2006)

#### Publications

- ◆ *2010 Year End Tax Savings*, MGMA of Greater St. Louis Newsletter, First Quarter 2011
- ◆ *Choosing the Right Bank for Your Practice*, St. Louis Metropolitan Medicine, July/August 2009
- ◆ *Benchmarking: How Does Your Company Measure Up?*, Home Builders Association Newsletter, Fall 2007
- ◆ *Tax Tips*, Small Business Monthly, December 2006
- ◆ [www.GrayMatterBlog.com](http://www.GrayMatterBlog.com)  
 - How Do You Evaluate the Performance of Your Practice?  
 - Is a Lockbox the Answer? Maybe.  
 - Electronic Claims - How Do I Make Sure They Don't Get Lost in the Shuffle?